

# Nourish fresh ideas

And reap the benefits.

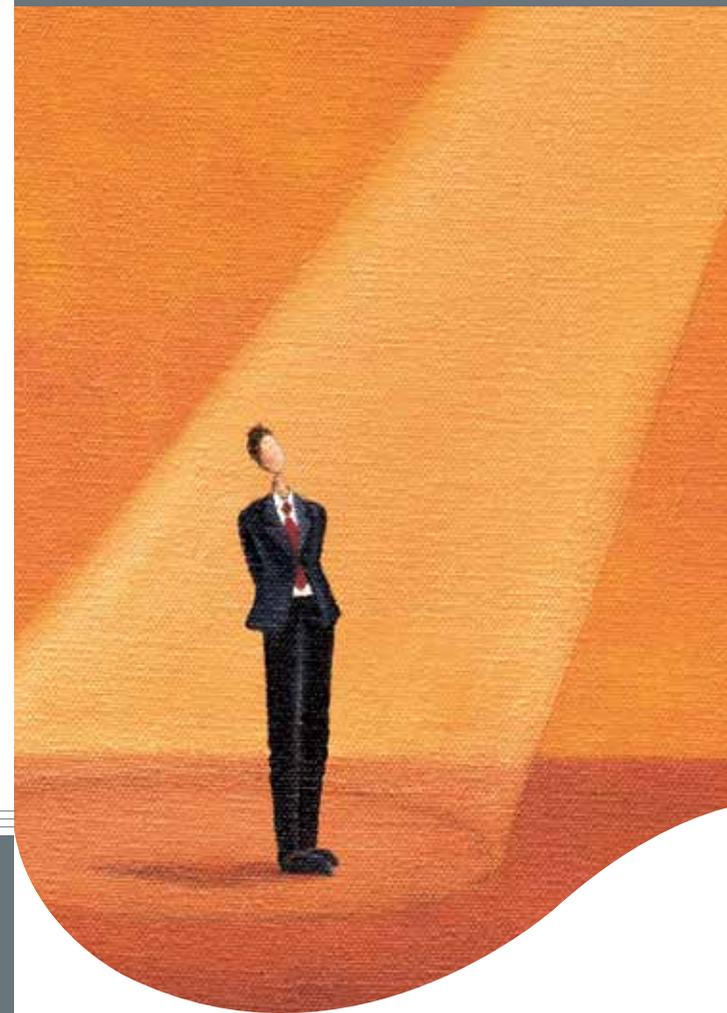
We recognize that no single consulting firm can deliver the best solution for every client need. At CLVL we understand strengths and weaknesses and have developed strategic partnerships with other firms that have specialized capabilities that we believe serve our client's best interests.



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## A Fresh Set of Eyes

To Deliver Savings and  
Mitigate Risk





# analyze

Our comprehensive “no-risk” review uncovers savings that were previously considered unobtainable.

Often, a fresh set of eyes will uncover methods of operation that, while easy to implement, are commonly overlooked by those involved. Removed from the day to day issues, our multi-disciplined team can evaluate operational areas where savings traditionally are known to exist and can assist executives in uncovering more meaningful solutions and creating new opportunities for reducing operational costs and mitigating risks.



CLVL was formed to assist C-Level executives to more effectively manage operational and insurance related matters. Our founders have served in these capacities and our experience has been heavily weighted toward delivering innovative savings to mid-size and Fortune 200 firms.

## Consulting Disciplines

- Insurance
- Operations
- Tax Recovery
- Mergers & Acquisitions
- OEM Maintenance
- Medicare/Medicaid Recovery
- Pricing Strategies

“Effective management structure requires that an organization have a C-Level, or Line Authority Executive, to take over-arching responsibility to most effectively manage costs and mitigate risks.”

**Efrem Dlugocz**

VP Worldwide Benefits, Johnson & Johnson

“Even at GE, we did not have the specialized skills offered by CLVL and we certainly would have benefited from the strategic thinking provided by CLVL. For that reason, I am pleased to be associated with CLVL as a member of their Board of Advisors.”

**Jim Paynter**

Exec VP Human Resources (ret.), General Electric

## Experience

More than twenty-five years of working with employers in various capacities has taught us that well managed organizations are open-minded and much more effective at managing cost centers than their peers. Rather than becoming resistant to new ideas to new ideas that may result in meaningful savings opportunities, these organizations nourish creative thought and are much more likely to embrace opportunities as they arise. Working with Fortune 200 companies, executives of CLVL have generated savings that range from several hundred thousand dollars to as much as \$29 M. In nearly all

cases, management thought that its' operations and programs were as tight as they could be and that very little in the way of savings could exist. However, the executives involved still were vigilant and worked with CLVL executives to be sure that every significant program was reviewed.



other words, CLVL provides a comprehensive review and agrees in advance to take no compensation unless the result of our efforts is to offer a savings or mitigate risk for our client.

## Focus

Our expertise provides service to: Fortune 200, Hospitals, Clinics

& Research Institutes, Banks & Credit Unions, State Government, Universities & School Districts, Pharmaceutical Companies, Grocery Stores, Portfolio Companies.

## Assurance

CLVL is confident we can deliver savings to our clients and we have removed barriers by providing services on a “no-risk” basis. In